

**COMPARATIVE STATEMENT --- ABSTRACT**

Procurement of Vacutainer Tubes & Needles/Disposable Syringes/IV Cannula (Ref # DUHS/DP/2018/59)  
 NIT No. DUHS/DP/2018/54/61 Dated 10 Oct. 2018

Technical Bids opened on 27 October 2018 ---- Financial Bids opened on 07 December 2018

| Group | Name of Goods               | Name of Bidder               | Manufacturer      | Country of Origin | Curr: | Total Group Value in C&F (F.E.C) | Total Group Value in C&F Equivalent to PRS. | Total Group Value in DDP (PRS.) | Grading | Remarks       |
|-------|-----------------------------|------------------------------|-------------------|-------------------|-------|----------------------------------|---|---------------------------------|---------|---------------|
| A     | Vacutainer Tubes and Needle | Hospicare Systems            | BD                | USA               | USD   | 372,207.50                       | 49,764,142.75                               | 7,431,475.00                    | 1       | Appendix-5(a) |
| A     | Vacutainer Tubes and Needle | Hoorra Pharma                | Sarstedt          | Germany           | USD   | 602,751.25                       | 80,587,842.13                               | -                               | 2       | Appendix-5(a) |
| B     | SYRINGES                    | Lab Link Enterprises         | Nipro Corporation | Indonesia         | USD   | 148,745.00                       | 19,887,206.50                               | 33,710,000.00                   | 1       | Appendix-5(b) |
| C     | CANNULA                     | Lab Link Enterprises         | Nipro Corporation | Japan / Indonesia | USD   | 124,330.00                       | 16,622,921.00                               | -                               | 1       | Appendix-5(c) |
| C     | CANNULA                     | B. Braun Pakistan (Pvt) Ltd. | B. Braun          | Malaysia          | USD   | 145,000.00                       | 19,386,500.00                               | -                               | 2       | Appendix-5(c) |
| C     | CANNULA                     | Lab Link Enterprises         | Nipro Corporation | Japan             | USD   | 183,160.00                       | 24,488,492.00                               | -                               | 3       | Appendix-5(c) |
| C     | CANNULA                     | Lab Link Enterprises         | Nipro Corporation | Japan / Indonesia | USD   | -                                | -   | 23,780,000.00                   | 1       | Appendix-5(d) |
| C     | CANNULA                     | B. Braun Pakistan (Pvt) Ltd. | B. Braun          | Malaysia          | USD   | -                                | -   | 33,400,000.00                   | 2       | Appendix-5(d) |
| C     | CANNULA                     | Lab Link Enterprises         | Nipro Corporation | Japan             | USD   | -                                | -   | 35,176,300.00                   | 3       | Appendix-5(d) |

  
**Director Diagnostic Reference & Research Laboratory**  
  
**DR. AMIR RAZA ABEDI**  
 Deputy Medical Superintendent  
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**Director Finance**  
 MBS, MPCS, FCS, FRCF (Glasgow)  
 Dow University of Health Sciences  
 Karachi  
  
**Prof. Dr. M. Mansoor**  
 Pro-Vice Chancellor  
 Dow University of Health Sciences  
 Karachi

**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL**

Procurement of Vacutainer Tubes & Needles/Disposable Syringes/IV Cannula (Ref # DUHS/DP/2018/59) NIT No. DUHS/DP/2018/54/61 Dated 10 Oct. 2018  
 Technical Bids opened on 27 October 2018 ---- Financial Bids opened on 07 December October 2018

**GROUP - A (VACUTAINER TUBES AND NEEDLE)**

| Item No.  | Name of Goods                                  | Qty       | Name of Bidder    | Model / Cat # | Manufacturer | Country of Origin | Curr: | Rate / Unit C&F (FEC) | Total Price C&F (FEC) | Rate / Unit PKR (C&F) | Total Price PKR (C&F) | Rate/Unit DDP PKR | Total Price DDP PKR  | Grading              | Recommendations/ Remarks  |  |
|---|--|-----------|-------------------|---------------|--------------|-------------------|-------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------|----------------------|----------------------|---|--|
| 1   | GREEN TOP-Vacutainer Tube                      | 75,000    | Hospicare Systems | 367884        | BD           | USA               | USD   | 0.07980               | 5,985.00              | 10.67                 | 800,194.50            | 16,000            | 1,200,000.00         | 1                    | Accepted and recommended to purchase being the lowest evaluated responsive bid on C&F and DDP Basis for Group - A (Vacutainer Tubes and Needle) |  |
| 2   | RED TOP - Vacutainer Tube                      | 75,000    | Hospicare Systems | 367812        | BD           | USA               | USD   | 0.07700               | 5,775.00              | 10.29                 | 772,117.50            | 15,483            | 1,161,225.00         |                      |   |  |
| 3   | PURPLE TOP - Vacutainer Tube                   | 1,000,000 | Hospicare Systems | 367841        | BD           | USA               | USD   | 0.07420               | 74,200.00             | 9.92                  | 9,920,540.00          | 14,918            | 14,918,000.00        |                      |   |  |
| 4   | BLUE TOP - Vacutainer Tube                     | 75,000    | Hospicare Systems | 363083        | BD           | USA               | USD   | 0.08346               | 6,259.50              | 11.16                 | 836,895.15            | 17,450            | 1,308,750.00         |                      |   |  |
| 5   | GREY TOP, SUGAR - Vacutainer Tube              | 600,000   | Hospicare Systems | 367921        | BD           | USA               | USD   | 0.07840               | 47,040.00             | 10.48                 | 6,289,248.00          | 15,770            | 9,462,000.00         |                      |   |  |
| 6   | GOLD / YELLOW TOP - Vacutainer Gel Tube 3.5 ml | 300,000   | Hospicare Systems | 367957        | BD           | USA               | USD   | 0.09520               | 28,560.00             | 12.73                 | 3,818,472.00          | 20,830            | 6,249,000.00         |                      |   |  |
| 7   | GOLD / YELLOW TOP - Vacutainer Gel Tube 5.0    | 1,200,000 | Hospicare Systems | 367955        | BD           | USA               | USD   | 0.10544               | 127,728.00            | 14.23                 | 17,077,233.60         | 20,830            | 24,996,000.00        |                      |   |  |
| 8   | BLACK TOP-Vacutainer Tube                      | 50,000    | Hospicare Systems | 369741        | BD           | USA               | USD   | 0.08680               | 4,340.00              | 11.61                 | 580,258.00            | 17,450            | 872,500.00           |                      |   |  |
| 9   | Multi-Sample Needle 21 G 1½" (0.8 x 38mm)      | 1,000,000 | Hospicare Systems | 360213        | BD           | USA               | USD   | 0.07000               | 70,000.00             | 9.36                  | 9,359,000.00          | 14,100            | 14,100,000.00        |                      |   |  |
| 10  | Vacutainer Holder                              | 20,000    | Hospicare Systems | 364815        | BD           | USA               | USD   | 0.11600               | 2,320.00              | 15.51                 | 310,184.00            | 23,200            | 464,000.00           |                      |   |  |
| <b>TOTAL GROUP-A COST QUOTED BY M/S. HOSPICARE SYSTEMS ON C&amp;F &amp; DDP BASIS</b> |  |           |                   |               |              |                   |       |                       |                       |                       | <b>USD</b>            | <b>372,207.50</b> | <b>49,764,142.75</b> | <b>74,731,475.00</b> |   |  |

*(Signature)*  
 Director Finance  
 Dow University of Health Sciences  
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*(Signature)*  
 Prof. Dr. Muhammad Masroor  
 M.B.S., M.C.P.S., F.C.P.S., F.R.C.P. (Glasgow)  
 Dow University of Health Sciences  
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 Director  
 Diagnostic Reference  
 Research Laboratory  
 SMIBB Trauma Centre  
 Karachi

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 DR. AMIR RAZA ABEDI  
 Deputy Medical Superintendent

**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL**

Procurement of Vacutainer Tubes & Needles/Disposable Syringes/IV Cannula (Ref # DUHS/DP/2018/59) NIT No. DUHS/DP/2018/54/61 Dated 10 Oct. 2018  
 Technical Bids opened on 27 October 2018 ---- Financial Bids opened on 07 December October 2018

**GROUP – B (SYRINGES)**

| Item No.   | Name of Goods  | Qty     | Name of Bidder       | Model / Reg. # | Manufacturer      | Country of Origin | Curr:      | Rate / Unit C&F (FEC) | Total Price C&F (FEC) | Rate / Unit PKR (C&F) | Total Price PKR (C&F) | Rate/Unit DDP PKR | Total Price DDP PKR  | Grading | Recommendations/ Remarks   |  |
|--|--|---------|----------------------|----------------|-------------------|-------------------|------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------|----------------------|---------|--|--|
| 11   | 1ml Disposable Syringe (Insulin 100IU) with Needle Needle Size 30G x 5/16" | 50,000  | Lab Link Enterprises | 074818         | Nipro Corporation | Indonesia         | USD        | 0.0813                | 4,065.00              | 10.87                 | 543,490.50            | 14.500            | 725,000.00           | 1       | Accepted and recommended to purchase being the lowest evaluated responsive bid on C&F and DDP Basis for Group - B (Syringes) |  |
| 12   | 3ml Disposable Syringe with Needle and Luer Lock Needle Size 23G x 1"      | 600,000 | Lab Link Enterprises | 060172         | Nipro Corporation | Indonesia         | USD        | 0.0553                | 33,180.00             | 7.39                  | 4,436,166.00          | 11.900            | 7,140,000.00         |         |  |  |
| 13   | 5ml Disposable Syringe with Needle and Luer Lock Needle Size 23G x 1"      | 800,000 | Lab Link Enterprises | 060172         | Nipro Corporation | Indonesia         | USD        | 0.0575                | 46,000.00             | 7.69                  | 6,150,200.00          | 13.900            | 11,120,000.00        |         |  |  |
| 14   | 10ml Disposable Syringe with Needle and Luer Lock Needle Size 21G x 1½"    | 600,000 | Lab Link Enterprises | 060172         | Nipro Corporation | Indonesia         | USD        | 0.0797                | 47,820.00             | 10.66                 | 6,393,534.00          | 19.500            | 11,700,000.00        |         |  |  |
| 15   | 20ml Disposable Syringe with Needle and Luer Lock Needle Size 21G x 1½"    | 50,000  | Lab Link Enterprises | 060172         | Nipro Corporation | Indonesia         | USD        | 0.2130                | 10,650.00             | 28.48                 | 1,423,905.00          | 32.500            | 1,625,000.00         |         |  |  |
| 16   | 30ml Disposable Syringe Catheter Tip                                       | 10,000  | Lab Link Enterprises | 060173         | Nipro Corporation | Indonesia         | USD        | 0.2677                | 2,677.00              | 35.79                 | 357,914.90            | 65.000            | 650,000.00           |         |  |  |
| 17   | 50ml Disposable Syringe Catheter Tip                                       | 10,000  | Lab Link Enterprises | 060173         | Nipro Corporation | Indonesia         | USD        | 0.4353                | 4,353.00              | 58.20                 | 581,996.10            | 75.000            | 750,000.00           |         |  |  |
| <b>TOTAL GROUP-B COST QUOTED BY M/S. LAB LINK ENTERPRISES ON C&amp;F &amp; DDP BASIS</b> |  |         |                      |                |                   |                   | <b>USD</b> |                       | <b>148,745.00</b>     |                       | <b>19,887,206.50</b>  |                   | <b>33,710,000.00</b> |         |  |  |

*[Signature]*  
**Director Reference**  
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 & Research Laboratory  
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 Deputy Medical Superintendent  
 SIMB Trauma Centre  
 Karachi

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**Director Finance**  
 Dow University of Health Sciences  
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**Prof. Dr. Muhammad Masroor**  
 Rises, FACS, FRCGS, FRCP (Gastro)  
 Director  
 Dow University of Health Sciences  
 Karachi

**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL (ON C&F BASIS)**

Procurement of Vacutainer Tubes & Needles/Disposable Syringes/IV Cannula (Ref # DUHS/DP/2018/59) NIT No. DUHS/DP/2018/54/61 Dated 10 Oct. 2018

Technical Bids opened on 27 October 2018 ---- Financial Bids opened on 07 December October 2018

**GROUP - C (CANNULA)**

| Item No.  | Name of Goods   | Qty     | Name of Bidder               | Model / Cat # / Reg. # | Manufacturer      | Country of Origin | Curr. | Rate / Unit C&F (FEC) | Total Price C&F (FEC) | Rate / Unit PKR (C&F) | Total Price PKR (C&F) | Rate/Unit DDP PKR | Total Price DDP PKR | Grading | Recommendations/ Remarks  |  |   |
|---|---|---------|------------------------------|------------------------|-------------------|-------------------|-------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------|---------------------|---------|---|--|---|
| 19  | IV Cannula with Heparin Lock, Size 14G x 2" (2.2 x 50mm)      | 5,000   | Lab Link Enterprises         | 063903                 | Nipro Corporation | Japan             | USD   | 0.482                 | 2,410.00              | 64.44                 | 322,217.00            | -                 | -                   | 1       | Accepted and recommended to purchase being the lowest evaluated responsive bid on C&F Basis for Group-C (Cannula) |  |   |
| 20  | IV Cannula with Heparin Lock, Size 16G x 2" (1.70 x 50mm)     | 5,000   | Lab Link Enterprises         | 063903                 | Nipro Corporation | Japan             | USD   | 0.482                 | 2,410.00              | 64.44                 | 322,217.00            | -                 | -                   |         |   |  |   |
| 21  | IV Cannula with Heparin Lock, Size 18G x 1-1/4" (1.3 x 32 mm) | 30,000  | Lab Link Enterprises         | 063903                 | Nipro Corporation | Indonesia         | USD   | 0.323                 | 9,690.00              | 43.19                 | 1,295,553.00          | -                 | -                   |         |   |  |   |
| 22  | IV Cannula with Heparin Lock, Size 20G x 1-1/4" (1.1 x 32mm)  | 100,000 | Lab Link Enterprises         | 074816                 | Nipro Corporation | Indonesia         | USD   | 0.323                 | 32,300.00             | 43.19                 | 4,318,510.00          | -                 | -                   |         |   |  |   |
| 23  | IV Cannula with Heparin Lock, Size 22G x 1" (0.9 x 25mm)      | 120,000 | Lab Link Enterprises         | 074816                 | Nipro Corporation | Indonesia         | USD   | 0.323                 | 38,760.00             | 43.19                 | 5,182,212.00          | -                 | -                   |         |   |  |   |
| 24  | IV Cannula with Heparin Lock, Size 24G x 1/2" (0.7 x 19mm)    | 120,000 | Lab Link Enterprises         | 074816                 | Nipro Corporation | Indonesia         | USD   | 0.323                 | 38,760.00             | 43.19                 | 5,182,212.00          | -                 | -                   |         |   |  |   |
| <b>TOTAL GROUP-C COST (WITH ALTERNATE OFFER) QUOTED BY M/S. LAB LINK ENTERPRISES ON C&amp;F BASIS</b> |   |         |                              |                        |                   |                   |       | <b>USD</b>            | <b>124,330.00</b>     |                       | <b>16,622,921.00</b>  |                   | <b>-</b>            |         |   |  |   |
| 19  | IV Cannula with Heparin Lock, Size 14G x 2" (2.2 x 50mm)      | 5,000   | B. Braun Pakistan (Pvt) Ltd. | Vasofix                | B. Braun          | Malaysia          | USD   | 0.32                  | 1,600.00              | 42.78                 | 213,920.00            | -                 | -                   | 2       |   | <b>HIGHER BID ON C&amp;F BASIS FOR GROUP - C (CANNULA)</b> |   |
| 20  | IV Cannula with Heparin Lock, Size 16G x 2" (1.70 x 50mm)     | 5,000   | B. Braun Pakistan (Pvt) Ltd. | Vasofix                | B. Braun          | Malaysia          | USD   | 0.32                  | 1,600.00              | 42.78                 | 213,920.00            | -                 | -                   |         |   |  |   |
| 21  | IV Cannula with Heparin Lock, Size 18G x 1-1/4" (1.3 x 32 mm) | 30,000  | B. Braun Pakistan (Pvt) Ltd. | Introcane G18          | B. Braun          | Malaysia          | USD   | 0.38                  | 11,400.00             | 50.81                 | 1,524,180.00          | -                 | -                   |         |   |  |   |
| 22  | IV Cannula with Heparin Lock, Size 20G x 1-1/4" (1.1 x 32mm)  | 100,000 | B. Braun Pakistan (Pvt) Ltd. | Introcane G20          | B. Braun          | Malaysia          | USD   | 0.38                  | 38,000.00             | 50.81                 | 5,060,600.00          | -                 | -                   |         |   |  |   |
| 23  | IV Cannula with Heparin Lock, Size 22G x 1" (0.9 x 25mm)      | 120,000 | B. Braun Pakistan (Pvt) Ltd. | Introcane G22          | B. Braun          | Malaysia          | USD   | 0.38                  | 45,600.00             | 50.81                 | 6,096,720.00          | -                 | -                   |         |   |  |   |
| 24  | IV Cannula with Heparin Lock, Size 24G x 1/2" (0.7 x 19mm)    | 120,000 | B. Braun Pakistan (Pvt) Ltd. | Introcane G24          | B. Braun          | Malaysia          | USD   | 0.39                  | 46,800.00             | 52.14                 | 6,257,160.00          | -                 | -                   |         |   |  |   |
| <b>TOTAL GROUP-C COST QUOTED BY M/S. B-BRAUN PAKISTAN (PVT) LTD. ON C&amp;F BASIS</b>                 |   |         |                              |                        |                   |                   |       | <b>USD</b>            | <b>145,000.00</b>     |                       | <b>19,386,500.00</b>  |                   | <b>-</b>            |         |   |  |   |
| 19  | IV Cannula with Heparin Lock, Size 14G x 2" (2.2 x 50mm)      | 5,000   | Lab Link Enterprises         | 063903                 | Nipro Corporation | Japan             | USD   | 0.482                 | 2,410.00              | 64.44                 | 322,217.00            | -                 | -                   | 3       |   |  | <b>HIGHEST BID ON C&amp;F BASIS FOR GROUP - C (CANNULA)</b> |
| 20  | IV Cannula with Heparin Lock, Size 16G x 2" (1.70 x 50mm)     | 5,000   | Lab Link Enterprises         | 063903                 | Nipro Corporation | Japan             | USD   | 0.482                 | 2,410.00              | 64.44                 | 322,217.00            | -                 | -                   |         |   |  |   |
| 21  | IV Cannula with Heparin Lock, Size 18G x 1-1/4" (1.3 x 32 mm) | 30,000  | Lab Link Enterprises         | 063903                 | Nipro Corporation | Japan             | USD   | 0.482                 | 14,460.00             | 64.44                 | 1,933,302.00          | -                 | -                   |         |   |  |   |
| 22  | IV Cannula with Heparin Lock, Size 20G x 1-1/4" (1.1 x 32mm)  | 100,000 | Lab Link Enterprises         | 063903                 | Nipro Corporation | Japan             | USD   | 0.482                 | 48,200.00             | 64.44                 | 6,444,340.00          | -                 | -                   |         |   |  |   |
| 23  | IV Cannula with Heparin Lock, Size 22G x 1" (0.9 x 25mm)      | 120,000 | Lab Link Enterprises         | 063903                 | Nipro Corporation | Japan             | USD   | 0.482                 | 57,840.00             | 64.44                 | 7,793,208.00          | -                 | -                   |         |   |  |   |
| 24  | IV Cannula with Heparin Lock, Size 24G x 1/2" (0.7 x 19mm)    | 120,000 | Lab Link Enterprises         | 063903                 | Nipro Corporation | Japan             | USD   | 0.482                 | 57,840.00             | 64.44                 | 7,793,208.00          | -                 | -                   |         |   |  |   |
| <b>TOTAL GROUP-C COST QUOTED BY M/S. LAB LINK ENTERPRISES ON C&amp;F BASIS</b>                        |   |         |                              |                        |                   |                   |       | <b>USD</b>            | <b>183,160.00</b>     |                       | <b>24,488,492.00</b>  |                   | <b>-</b>            |         |   |  |   |

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**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL (ON DDP BASIS)**

Procurement of Vacutainer Tubes & Needles/Disposable Syringes/IV Cannula (Ref # DUHS/DP/2018/59) NIT No. DUHS/DP/2018/54/61 Dated 10 Oct. 2018

Technical Bids opened on 27 October 2018 ---- Financial Bids opened on 07 December 2018

**GROUP - C (CANNULA)**

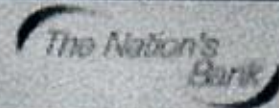
| Item No.  | Name of Goods   | Qty     | Name of Bidder       | Model / Cat # / Req. # | Manufacturer      | Country of Origin | Curr: | Rate/Unit C&F (FEC) | Total Price C&F (FEC) | Rate / Unit PKR (C&F) | Total Price PKR (C&F) | Rate/Unit DDP PKR | Total Price DDP PKR | Grading              | Recommendations/ Remarks  |  |   |  |
|---|---|---------|----------------------|------------------------|-------------------|-------------------|-------|---------------------|-----------------------|-----------------------|-----------------------|-------------------|---------------------|----------------------|---|--|---|--|
| 19  | IV Cannula with Heparin Lock, Size 14G x 2" (2.2 x 50mm)      | 5,000   | Lab Link Enterprises | 063903                 | Nipro Corporation | Japan             | PKR   | -                   | -                     | -                     | -                     | 110,000           | 550,000.00          | 1                    | Accepted and recommended to purchase being the lowest evaluated responsive bid on DDP Basis for Group-C (Cannula) |  |   |  |
| 20  | IV Cannula with Heparin Lock, Size 16G x 2" (1.70 x 50mm)     | 5,000   | Lab Link Enterprises | 063903                 | Nipro Corporation | Japan             | PKR   | -                   | -                     | -                     | -                     | 110,000           | 550,000.00          |                      |   |  |   |  |
| 21  | IV Cannula with Heparin Lock, Size 18G x 1-1/2" (1.3 x 32 mm) | 30,000  | Lab Link Enterprises | 063903                 | Nipro Corporation | Indonesia         | PKR   | -                   | -                     | -                     | -                     | 60,000            | 1,800,000.00        |                      |   |  |   |  |
| 22  | IV Cannula with Heparin Lock, Size 20G x 1-1/2" (1.1 x 32mm)  | 100,000 | Lab Link Enterprises | 074816                 | Nipro Corporation | Indonesia         | PKR   | -                   | -                     | -                     | -                     | 60,000            | 6,000,000.00        |                      |   |  |   |  |
| 23  | IV Cannula with Heparin Lock, Size 22G x 1" (0.9 x 25mm)      | 120,000 | Lab Link Enterprises | 074816                 | Nipro Corporation | Indonesia         | PKR   | -                   | -                     | -                     | -                     | 60,000            | 7,200,000.00        |                      |   |  |   |  |
| 24  | IV Cannula with Heparin Lock, Size 24G x 3/4" (0.7 x 19mm)    | 120,000 | Lab Link Enterprises | 074816                 | Nipro Corporation | Indonesia         | PKR   | -                   | -                     | -                     | -                     | 64,000            | 7,680,000.00        |                      |   |  |   |  |
| <b>TOTAL GROUP-C COST (WITH ALTERNATE OFFER) QUOTED BY M/S. LAB LINK ENTERPRISES ON DDP BASIS</b> |   |         |                      |                        |                   |                   |       |                     |                       |                       |                       |                   |                     | <b>23,780,000.00</b> |   |  |   |  |
| 19  | IV Cannula with Heparin Lock, Size 14G x 2" (2.2 x 50mm)      | 5,000   | Lab Link Enterprises | 063903                 | Nipro Corporation | Japan             | PKR   | -                   | -                     | -                     | -                     | 110,000           | 550,000.00          | 2                    |   | <b>HIGHER BID ON DDP BASIS FOR GROUP - C (CANNULA)</b> |   |  |
| 20  | IV Cannula with Heparin Lock, Size 16G x 2" (1.70 x 50mm)     | 5,000   | Lab Link Enterprises | 063903                 | Nipro Corporation | Japan             | PKR   | -                   | -                     | -                     | -                     | 110,000           | 550,000.00          |                      |   |  |   |  |
| 21  | IV Cannula with Heparin Lock, Size 18G x 1-1/2" (1.3 x 32 mm) | 30,000  | Lab Link Enterprises | 063903                 | Nipro Corporation | Japan             | PKR   | -                   | -                     | -                     | -                     | 86,000            | 2,580,000.00        |                      |   |  |   |  |
| 22  | IV Cannula with Heparin Lock, Size 20G x 1-1/2" (1.1 x 32mm)  | 100,000 | Lab Link Enterprises | 063903                 | Nipro Corporation | Japan             | PKR   | -                   | -                     | -                     | -                     | 86,000            | 8,600,000.00        |                      |   |  |   |  |
| 23  | IV Cannula with Heparin Lock, Size 22G x 1" (0.9 x 25mm)      | 120,000 | Lab Link Enterprises | 063903                 | Nipro Corporation | Japan             | PKR   | -                   | -                     | -                     | -                     | 86,000            | 10,320,000.00       |                      |   |  |   |  |
| 24  | IV Cannula with Heparin Lock, Size 24G x 3/4" (0.7 x 19mm)    | 120,000 | Lab Link Enterprises | 063903                 | Nipro Corporation | Japan             | PKR   | -                   | -                     | -                     | -                     | 90,000            | 10,800,000.00       |                      |   |  |   |  |
| <b>TOTAL GROUP-C COST QUOTED BY M/S. LAB LINK ENTERPRISES ON DDP BASIS</b>                        |   |         |                      |                        |                   |                   |       |                     |                       |                       |                       |                   |                     | <b>33,400,000.00</b> |   |  |   |  |
| 19  | IV Cannula with Heparin Lock, Size 14G x 2" (2.2 x 50mm)      | 5,000   | B. Braun (Pvt) Ltd.  | Vasofix                | B. Braun          | Malaysia          | PKR   | -                   | -                     | -                     | -                     | 68,000            | 340,000.00          | 3                    |   |  | <b>HIGHEST BID ON DDP BASIS FOR GROUP - C (CANNULA)</b> |  |
| 20  | IV Cannula with Heparin Lock, Size 16G x 2" (1.70 x 50mm)     | 5,000   | B. Braun (Pvt) Ltd.  | Vasofix                | B. Braun          | Malaysia          | PKR   | -                   | -                     | -                     | -                     | 68,000            | 340,000.00          |                      |   |  |   |  |
| 21  | IV Cannula with Heparin Lock, Size 18G x 1-1/2" (1.3 x 32 mm) | 30,000  | B. Braun (Pvt) Ltd.  | Introcan G18           | B. Braun          | Malaysia          | PKR   | -                   | -                     | -                     | -                     | 89,990            | 2,699,700.00        |                      |   |  |   |  |
| 22  | IV Cannula with Heparin Lock, Size 20G x 1-1/2" (1.1 x 32mm)  | 100,000 | B. Braun (Pvt) Ltd.  | Introcan G20           | B. Braun          | Malaysia          | PKR   | -                   | -                     | -                     | -                     | 89,990            | 8,999,000.00        |                      |   |  |   |  |
| 23  | IV Cannula with Heparin Lock, Size 22G x 1" (0.9 x 25mm)      | 120,000 | B. Braun (Pvt) Ltd.  | Introcan G22           | B. Braun          | Malaysia          | PKR   | -                   | -                     | -                     | -                     | 89,990            | 10,798,800.00       |                      |   |  |   |  |
| 24  | IV Cannula with Heparin Lock, Size 24G x 3/4" (0.7 x 19mm)    | 120,000 | B. Braun (Pvt) Ltd.  | Introcan G24           | B. Braun          | Malaysia          | PKR   | -                   | -                     | -                     | -                     | 99,990            | 11,998,800.00       |                      |   |  |   |  |
| <b>TOTAL GROUP-C COST QUOTED BY M/S. B-BRAUN PAKISTAN (PVT) LTD. ON DDP BASIS</b>                 |   |         |                      |                        |                   |                   |       |                     |                       |                       |                       |                   |                     | <b>35,176,300.00</b> |   |  |   |  |


  
**Director Reference**  
 Research Laboratory  
 SINGH Trauma Centre  
 Karachi  
 Deputy Medical Superintendent  
**DR. AMIR RAZA KHAN**  
 Director Finance  
 Dow University of Health Sciences  
 Karachi  
 Prof. Dr. Muhammad Iqbal  
 M.A.S., M.C.P.S., F.C.P.S., F.R.C.P.  
 Pro-Vice Chancellor (Academics)  
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 Dow University of Health Sciences  
 Karachi



# NBP

National Bank of Pakistan



## Treasury & Capital Markets Group

October 19, 2018

195/2018

Rate Sheet

| Country      | Selling | Buying | Sight  |
|--------------|---------|--------|--------|
| U.S.A        | 133.70  | 133.50 | 133.23 |
| U.K          | 174.00  | 173.74 | 173.39 |
| EURO         | 153.23  | 153.00 | 152.68 |
| CANADA       | 102.29  | 102.14 | 101.87 |
| SWITZERLAND  | 134.26  | 134.06 | 133.70 |
| AUSTRALIA    | 95.03   | 94.89  | 94.64  |
| SWEDEN       | 14.80   | 14.78  | 14.74  |
| JAPAN        | 1.1903  | 1.1885 | 1.1854 |
| NORWAY       | 16.17   | 16.14  | 16.10  |
| SINGAPORE    | 96.94   | 96.80  | 96.54  |
| DENMARK      | 20.54   | 20.51  | 20.46  |
| SAUDI ARABIA | 35.64   | 35.58  | 35.49  |
| HONGKONG     | 17.23   | 17.20  | 17.15  |
| CHINA        | 19.41   | 19.38  | 19.33  |
| KUWAIT       | 440.76  | 440.10 | 438.94 |
| MALAYSIA     | 32.14   | 32.09  | 32.01  |
| NEWZEALAND   | 87.73   | 87.60  | 87.37  |
| QATAR        | 36.71   | 36.66  | 36.56  |
| U.A.E        | 36.39   | 36.34  | 36.24  |
| KR. WON      | 0.1176  | 0.1175 | 0.1172 |
| THAILAND     | 4.097   | 4.091  | 4.080  |

### Rates for Currency Notes & TCs

|              | Selling | Buying |
|--------------|---------|--------|
| U.S.A        | 135.04  | 131.89 |
| SAUDI ARABIA | 35.74   | 34.42  |
| U.K          | 175.74  | 171.65 |
| JAPAN        | 1.2022  | 1.1736 |
| EURO         | 154.76  | 151.16 |
| U.A.E        | 36.76   | 33.71  |

Note: For other Currency Notes call Corporate Treasury

### Libor for Calculating Interest on Special USD Bonds

| Libor      | Value   |
|------------|---------|
| 6 Mths USD | 2.69413 |

### Interest Rates on Old FCY Deposits

|     |        |
|-----|--------|
| USD | 0.1000 |
| GBP | 0.1000 |
| JPY | 0.0000 |

### Conversion rates for Frozen FC Deposits, DBC/FCBC, Special USD Bond

VALUE DATE OCTOBER 23, 2018

| USD      | GBP      | EUR      | JPY  |
|----------|----------|----------|------|
| 133.6207 | 175.1500 | 153.9444 | 1.19 |

## Bill Buying Rates Per Unit of Currency

|         | 30 Days | 60 Days | 90 Days | 120 Days | 150 Days | 180 Days |
|---------|---------|---------|---------|----------|----------|----------|
| USD L/C | 132.70  | 131.89  | 131.04  | 131.29   | 130.72   | 128.35   |
| GBP L/C | 172.84  | 172.02  | 171.17  | 170.82   | 170.10   | 168.60   |
| EUR L/C | 152.36  | 151.78  | 151.19  | 150.42   | 149.79   | 149.41   |

For Transactions over US Dollars **5,000/-** (cumulative basis) & above and equivalent amount in other currencies, please call Corporate Treasury for rate approval. The rates are market based and subject to change without prior notice. Please ensure that all export bills falling over due today have been reported. Please ensure that all credits in Nostro accounts have been responded. Please ensure that export proceeds are not credited in FC accounts.

- \* For Cash Buying Over USD 4,000/- and equivalent amount in other currencies Call Corporate Treasury For Rate Approval
- \* For Chinese Yuan transactions contact Corporate Treasury.

Prof. Dr. Muhammad Masroor  
MBBS, MCPS, FCPS, FRCP (Glasgow)  
Pro-Vice Chancellor  
Dow University of Health Sciences  
Karachi

Authorised Signature

Director  
Dow Diagnostic Reference  
& Research Laboratory

Corporate Treasury 1st Floor, NBP Head Office, I.I. Chundrigarh Road, Karachi. Direct Tel # 99220389-99220439-99220440-99220747





FET DESK 99220389:  
Fax # 99220439-99220440

DR. AMIR AZA ABEDI  
Deputy Medical Superintendent  
SMBB Trauma Center  
Karachi

Signature

## CERTIFICATE

This is to certify that the prices are comparable to the market rates in respect of single bids received for the **Procurement of Vacutainer Tubes and Needles / Disposable Syringes / IV Cannula** (Ref No. DUHS/DP/ 2018/59) NIT No. DUHS/DP/2018/54/61 Dated 10 October 2018, for which Technical Bids were opened on 27 October 2018 and Financial Bids were opened on 07 December 2018.

|    |  |  |
|----|--|--|
| 1. | <b>Prof. Dr. Muhammad Masroor</b><br>Pro-Vice Chancellor<br>Dow University of Health Sciences, Karachi   | <br><b>Prof. Dr. Muhammad Masroor</b><br>MBBS, MCPS, FCPS, FRCP (Glasgow)<br>Pro-Vice Chancellor<br>Dow University of Health Sciences<br>Karachi |
| 2. | <b>Mr. Nadeem Shakoor Javeri</b><br>Director Finance<br>Dow University of Health Sciences, Karachi   | <br><b>Director Finance</b><br>Dow University of Health Sciences<br>Karachi   |
| 3. | <b>Dr. Syed Amir Raza Abedi</b><br>Deputy Medical Superintendent<br>Shaheed Benazir Bhutto Accident Emergency<br>Trauma & Ancillary Centre – Karachi | <br><b>DR. AMIR RAZA ABEDI</b><br>Deputy Medical Superintendent<br>SMBB Trauma Centre<br>Karachi   |
| 4. | <b>Prof. Dr. Shaheen Sharafat</b><br>Director<br>Dow Diagnostic Research & Reference Lab.<br>Dow University of Health Sciences, Karachi              | <br><b>Director</b><br><b>Dow Diagnostic Reference<br/>&amp; Research Laboratory</b>   |